

*California Manufactured Housing Institute  
Annual Convention*

*March 14 - 16, 2007*



*Dedicated to the  
memory of*

*Richard R. Percival*

*1930 - 2006*

## CMHI ANNUAL CONVENTION INFORMATION



Pechanga Resort & Casino  
45000 Pechanga Parkway  
Temecula, California 92592

### ROOM RATES

A block of guest rooms will be held at the Pechanga Resort & Casino until February 11, 2007.

***Reservations can be made by calling Pechanga Reservations Direct before February 11th - (888) 732-4264.***

**Single/Double Wednesday - Saturday      \$132.00**

### REGISTRATION FEES

**Member      \$219.00**  
**Spouse      \$179.00**  
**(Received by February 23, 2007)\***

The registration fee covers admittance to all meetings and scheduled meals, Welcome Reception and the Wells Award Banquet. ***Return registration form with check payable to CMHI, 10630 Town Center Drive, #120, Rancho Cucamonga, CA 91730.***

### NON-MEMBER REGISTRATION FEES

**Non-Member      \$299.00**  
**Spouse      \$299.00**

**(Received by February 23, 2007)\***

A \$100.00 credit will be applied to dues if a non-member attending the Annual Convention joins CMHI by April 13, 2007. ***Return registration form with check payable to CMHI, 10630 Town Center Drive, #120, Rancho Cucamonga, CA 91730.***

### CANCELLATION POLICY

Cancellations received prior to February 23rd entitle registrants to a full refund. ***Cancellations received after February 23rd will not receive a refund.***

### GOLF TOURNEY



2007 Jerry Golden Golf Memorial – Friday, March 16th at Cross Creek Golf Club. The fee will be \$175.00.\* ***Please register on the enclosed registration form and return with check to CMHI.***

\* \$20.00 per person late fee if received after February 23, 2007.

## 2006 JACK E. WELLS MEMORIAL AWARD RECIPIENT

### WILLIAM NELSON



Express Escrow Executive Vice President, William “Bill” V. Nelson has been selected by a committee of former recipients to receive the Jack E. Wells Memorial Award.

Recipients of the Wells Award have demonstrated, through their actions over a sustained period, a deep commitment to the manufactured housing industry and its associations. In recognition of their contributions to our industry the Jack E. Wells Memorial Award is the highest honor granted by the California Manufactured Housing Institute.

Mr. Nelson worked in real estate sales and property management from 1970 to 1974 when he joined the Covina Police Department. While working in law enforcement, Bill earned an Associates degree from East Los Angeles City College in the Administration of Justice. An on the job injury ended his law enforcement career in 1983 and Bill re-entered the business world working for First Interstate Bank.

While working at First Interstate Bank, Bill became a member of CMHI’s Board of Directors and served as Treasurer. He chaired the Financial Services Division and occasionally organized special meetings for that division to discuss issues of particular interest to lenders. He directly participated in the development of the nation’s most comprehensive package of consumer and lender protections for manufactured housing financing. He is currently the CMHI Orange County Chapter Chairperson, a position he has held for the past seven years.

Bill is a long time member of the Board of Directors of the Escrow Agents’ Fidelity Corporation. EAFC’s purpose is to protect the escrow industry from a defalcation of escrow trust funds. He was recently re-elected to serve a third term as EAFC’s Chairman of the Board. Bill also represents the escrow industry by serving on the Department of Corporations’ Escrow Advisory Committee.

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## LIFETIME ACHIEVEMENT AWARD RECIPIENTS

### TOM PADEN



Mr. Paden began his first business in 1973 and in 1977 was the founder of Viva Mobile/Manufactured Homes located in El Cajon, California. Tom has served as President and a Board member of the California Mobile Home Dealer Association, chaired the San Diego County Blue Ribbon Committee for Mobilehomes, chaired the San Diego City Task Force on mobile home issues and, helped organize the San Diego Park Managers Association, which is now known as the California Mobile Home Park Managers Association (CMPMA).

Tom was on the steering committee that restructured the Western Manufactured Housing Institute to the California Manufactured Housing Institute and served on its first Board of Directors.

### BOB WEST

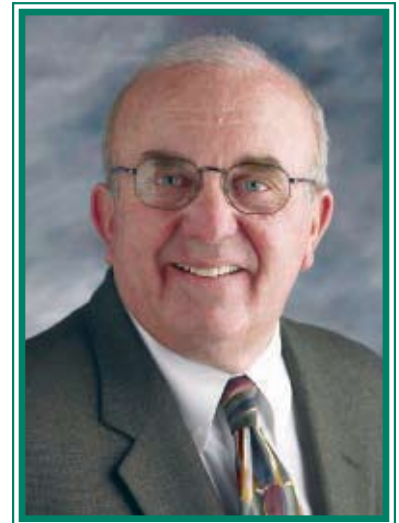
In 1965, Mr. West joined Wedge Mobile Homes, an affiliate of G.T. Wolfe Homes, as company controller. In 1966, he was promoted to treasurer of Wolfe's manufacturing company. In 1969, the company was acquired by Fuqua Industries and Bob was ultimately promoted to President of Fuqua Homes.

In 1977, Mr. West, with his brother Dick, co-founded and operated Westway Homes. In 1995, Bob joined CMHI where he served as the Institute's President until his retirement in 2005.

During his career, Bob has served as Chairman of the California Council of WMHI, WMHI Chairman of the Board, and Board member of MHI National Coordinating Council for Manufactured Housing Finance, WMHI and CMHI.

In recognition of his many achievements and contributions, Mr. West has received the WMHI Chairman's Award (1984), the Jack E. Wells Memorial Award (1985), the CMPA Freedom Fighter Award and the MHET Lifetime Achievement Award.

In his retirement, Bob still serves as a Board member for CMHI's Foundation.



# CALIFORNIA MANUFACTURED HOUSING INSTITUTE

## ANNUAL CONVENTION – MARCH 14 - 16, 2007

### PECHANGA RESORT & CASINO

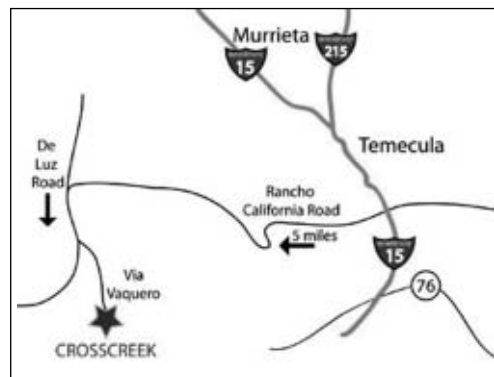
Business Name: \_\_\_\_\_

Address: \_\_\_\_\_  
 \_\_\_\_\_

Names of Registrants:  
 \_\_\_\_\_  
 \_\_\_\_\_

Return to CMHI

Registration Fees	Received on or before 2/23/07	Received after 2/23/07	\$ Total
<u>CMHI Member</u> (includes Wells Award Banquet)	\$219.00*	\$239.00	\$
<u>Spouse</u> (includes Wells Award Banquet)	\$179.00*	\$199.00	\$
<u>Non-Member or Spouse</u> (includes Wells Award Banquet)	\$299.00*	\$319.00	\$
Wells Award Banquet <u>Only</u> - Couple	\$200.00	\$220.00	\$
Single	\$110.00	\$130.00	
* Fee does not include golf tourney.			
<b>Total</b>			\$



***43860 Glen Meadows Road  
Temecula, CA 92590  
(951) 506-3402***

### **AWARDS**

- First, Second & Third Place
- Closest-To-Pins
- Putting Contest-Men/Ladies
- Longest Drive-Men/Ladies
- Straightest Drive

### **DRESS CODE**

Players are required to wear collared shirts; slacks or Bermuda length shorts of a NON-DENIM fabric and soft spiked golf shoes.

### **PRIZE RAFFLE**

Tickets will be sold for a raffle of prizes to take place at the Awards BBQ. Prizes and donations are welcome and encouraged.

### **SIGN-UP NOW!!!**

Avoid the \$25 Late Fee. Register before February 23rd deadline.

### **?????????**

Call Kim or Connie at CMHI  
(909)987-2599

## JACK E. WELLS MEMORIAL AWARD RECIPIENTS

2006 - William Nelson	1987 - Jim Boyts	1968 - Harry Stewart
2005 - Joe Tobey	1986 - Ben Nelms	1967 - Bill Stewart*
2004 - Eric Day	1985 - Robert West	1966 - Robert Lloyd
2003 - Sam Riela	1984 - Ron Patterson	1965 - Bus Willson*
2002 - Craig Fleming	1983 - Howard Sherman	1964 - Warren Jones
2001 - Gary Barr	1982 - Glenn Kummer	1963 - Jim Brunskill*
2000 - Alfia Taylor	1981 - Jack Wilfong	1962 - Roy Clayton*
1999 - Barry Cole	1980 - G.F. Edmundson	1961 - Bernie Miller*
1998 - Otis Orsburn	1979 - Dick Percival*	1960 - Warner Hamlen*
1997 - Norm McAdoo	1978 - Vince Wanzek*	1959 - C. Pete Van Zandt*
1996 - John Crean*	1977 - Gary Pomeroy	1958 - Jerry Weis*
1995 - Len Moody	1976 - William Weide*	1957 - W.E. Neal*
1994 - Harry Karsten	1975 - Doris Woodward	1956 - John Videen*
1993 - William Lear	1974 - Gene DiSano	1955 - Ebe R. Shaw
1992 - Jess Maxcy	1973 - Jerry Golden*	1954 - Dean Milligan
1991 - Vicky Derieg	1972 - Roy Elson	1953 - Thomas G. Fagan
1990 - Edwin Evans	1971 - Gordon Collins	1952 - Tom Collier*
1989 - Richard West	1970 - Jiyun Nakaji*	1951 - James Reid*
1988 - J.C. Strutzel	1969 - Frank Polito	1950 - Marian Poole*

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## LIFETIME ACHIEVEMENT AWARD RECIPIENTS

2006 - Tom Paden	2002 - Norm McAdoo	1997 - Ed Salsbury
2006 - Robert West	2001 - Don Dupar	1997 - John Greer
2005 - Young Paik	2000 - Edwin Evans	1996 - Donald Stewart
2004 - Philip Clark	1999 - Jon Nord	1995 - William Weide*
2003 - Glenn Kummer	1998 - Jess Maxcy	1995 - Richard Percival*
2003 - Logan Boggs*	1998 - G.F. Edmundson	

\*Deceased

## SCHEDULE OF EVENTS

WEDNESDAY, MARCH 14, 2007

*10:00 a.m. Executive Committee Meeting*

*1:00 p.m. Board of Directors Meeting*

*5:30 p.m. Welcome Reception* \_\_\_\_\_

This is a great way to kickoff our Annual Convention. Enjoy food and drink while you network with other members of the industry. **No one will be admitted without an event badge.**

THURSDAY, MARCH 15, 2007

*9:00 a.m. Registration*

*10:00 a.m. General Membership Meeting and Awards Luncheon* \_\_\_\_\_

This is an opportunity to personally participate in the governance of your association and to recognize individuals who have contributed “above and beyond” to our industry and customers.

It is also a time to receive updates and participate in discussions on significant issues involving the operating of your business and growth of our industry. For example:

- Non-discriminatory Financing
  - Mastering FOB Sales
  - Local Government Actions
  - Federal Dispute Resolution Requirements
  - New Installation Requirements
  - Market Statistics
- *Treasurer’s Report*
  - *Legislative Report*
  - *Approval of Board Actions 2006/2007*
  - *Introduction of CMHI’s 2007-2008 Board of Directors and Officers*

*Free Time - \$50 Casino Credit\** \_\_\_\_\_

*\*(Must attend Awards Luncheon to receive)*

*6:30 p.m. Jack E. Wells Awards Banquet* \_\_\_\_\_

Join us for the evening festivities when Bill Nelson will be presented with the 2006 Jack E. Wells Memorial Award and Tom Paden and Bob West will be presented with the Lifetime Achievement Awards. The evening begins with Cocktails at 6:30 p.m. and Dinner at 7:30 p.m.

2007



Friday, March 16th



43860 Glen Meadows Road
Temecula, CA 92590
(951) 506-3402

9:00 am- REGISTRATION &
PUTTING CONTEST

10:00 am- SHOT-GUN START

\$175 ENTRY FEE

Includes: Green Fees/Cart, Range
Balls, Tee Prizes, Putting Contest
Entry, Box Lunch, One
\$5 Mulligan, Awards BBQ

REGISTRATION DEADLINE

FEBRUARY 23rd

\$200 Per Player After This Date

Cut Here and Return to CMHI

2007 CMHI CHARITABLE
JERRY GOLDEN
GOLF MEMORIAL
TO BENEFIT
THE CMHI FOUNDATION
AT
CROSS CREEK GOLF CLUB

REGISTRATION

Space is limited

Name

Company

Address

City, State, Zip

Phone Fax

E-Mail

Table with 3 columns: Golfer Name, Avg.Score/HDCP, Phone. Rows 1-4.

PLAY AS A TEAM SCATTER GOLFERS
\$175 PER GOLFER X GOLFERS = TOTAL \$

SPONSORSHIPS

Table listing various sponsorship options with amounts and checkboxes, including Awards Cocktail, BBQ, Beverage Cart, Gold/Silver Hole, Longest/Straightest, Drive, Closest-to-Pin, Putting Contest, Box Lunch, Raffle Prize, and Golf Ball Donations.

Please make check payable to CMHI and send to:
10630 Town Center Drive, #120, Rancho Cucamonga, CA, 91730
Phone: (909)987-2599 Fax:(909)989-0434